



FAST TRACK INFRASTRUCTURAL DEVELOPMENT

– The PPP imperative for Nigeria (The role of Preparation Preparation Preparation)

Presented at the SIF/PRI Webnair on Project Preparation



Engr. Chidi K. C. Izuwah, Snr.
ACTING DIRECTOR GENERAL
INFRASTRUCTURE CONCESSION REGULATORY COMMISSION
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Leadership Commitment

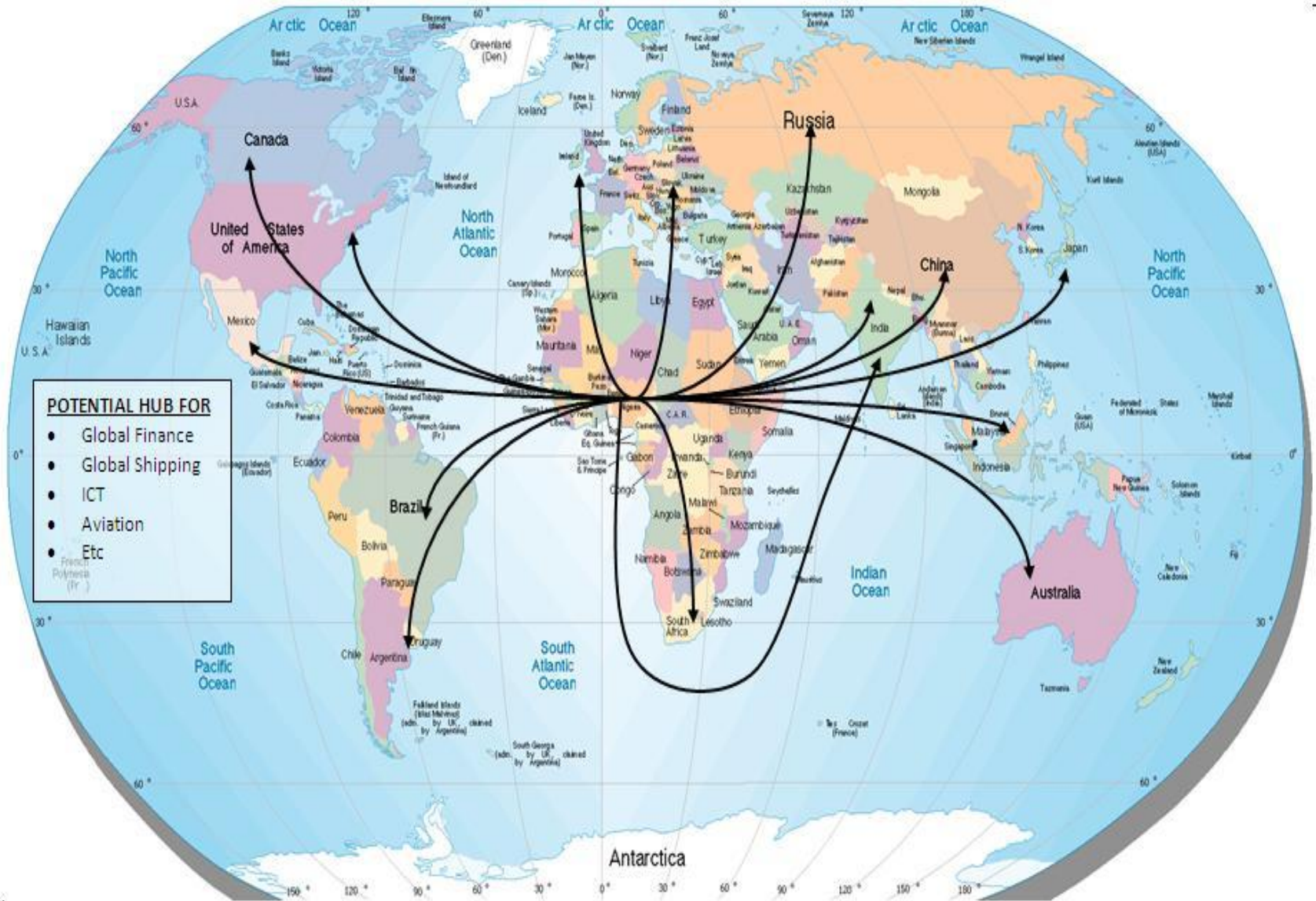


EXCERPTS OF SPEECH OF PRESIDENT MUHAMMADU BUHARI ON AUGUST 23, 2015

“.....We also have a **huge infrastructure deficit** for which we **require foreign capital and expertise to supplement** whatever resources we can marshal at home. In essence, **we seek public private partnerships** in our quest for enhanced capital and expertise.”

The Presidents 2018 New Year Speech has been dubbed – The Nigerian Infrastructure Revolution Charter

Introducing...Nigeria centre of the world

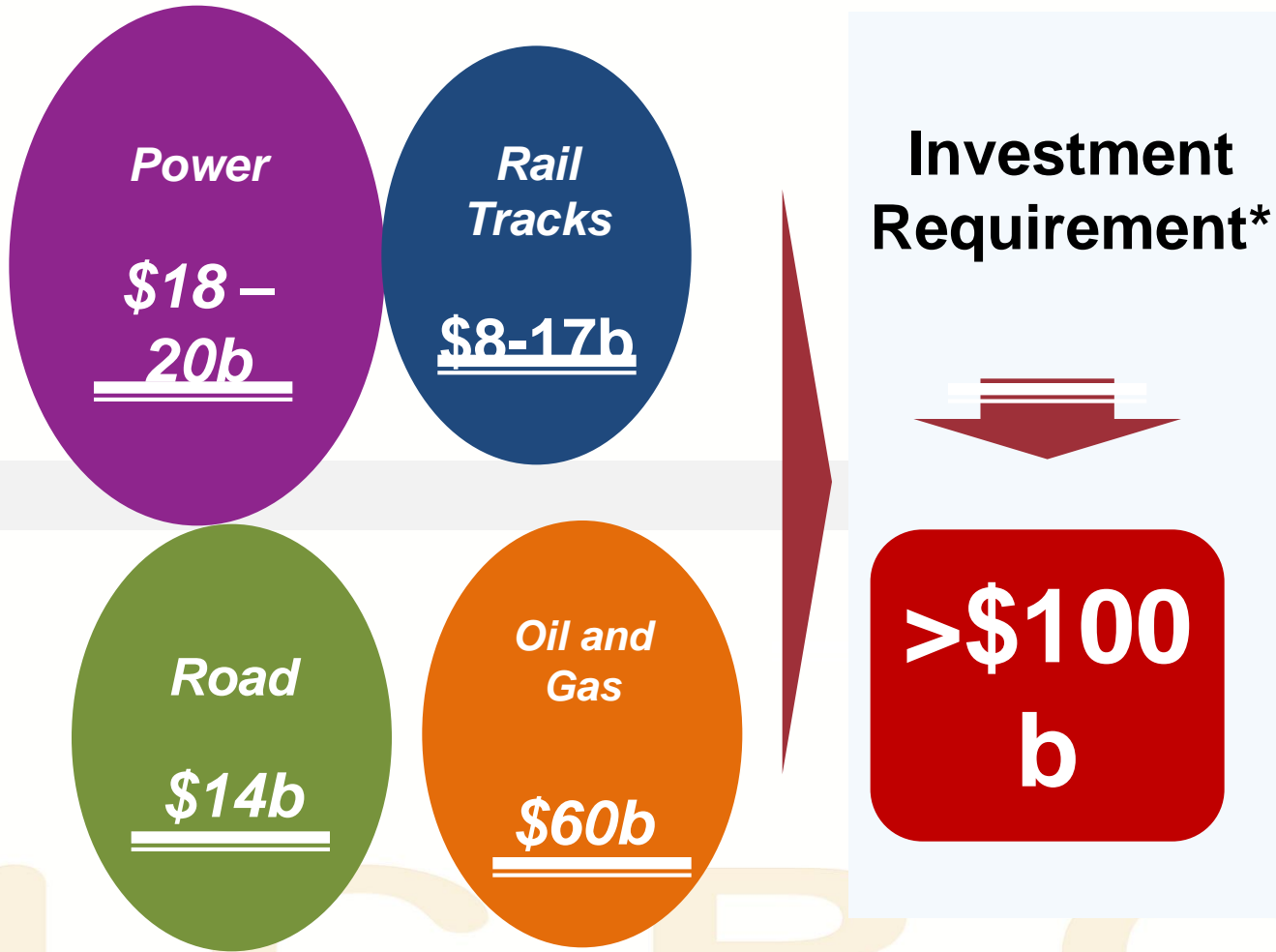


Africa's Most Formidable CV – Past and Present



- Largest Economy in Africa
- First TV Broadcast in Africa – WNTS 1959 IEEE Explore Library
- Mandela hid in Nigeria for 6 months to escape the Apartheid Regime – Vanguard Dec 2013 Chief Mbazulike Amaechi his host
- 2nd Longest Bridge in Africa (11.8 Kms) – 1990 World Atlas
- Largest Black Country in the World – 170 Million (1/5th of Africa's Population)
- Largest Entrepreneurial Population in Africa, Large Mobile Phone User Base
- Third Largest Movie Industry in the World – NBS
- Diversifying Economy With Growing Non Oil Sector – 51% Services, Agric 22%, Industry 26%, Oil 15%
- Richest Man in Africa – Aliko Dangote – Forbes Nigerian Finder 2017
- Leading Destination for Investment in Africa – UNCTAD
- IF YOU ARE NOT IN NIGERIA, YOU ARE NOT IN AFRICA – Prince Alwaleed Saudi Arabia

Nigeria requires over \$100 billion for infrastructure development over the next six years...



*Sources: Bridging Nigeria's Infrastructure Gap, National Pension Commission – Nigeria

PPP Success in Nigeria

Garki Hospital Abuja

26 Port Terminals

Domestic Airport Terminal – MMA2

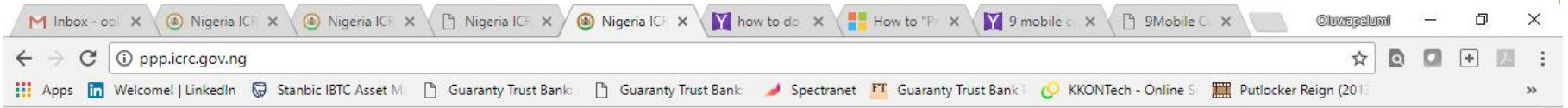
3 Major Hydro Power Plants

About 56 PPP Projects in Nigeria

PPP Disclosure Portal – www.icrc.gov.ng

ICRC

Web Portal Sample



[HOME](#) [PROJECTS](#) [ANNOUNCEMENTS](#) [CONTACT](#)

CONCESSION OF GRAIN STORAGE FACILITIES (SILOS)

Nigeria is the largest market in sub-Saharan Africa both in terms of economic output and demand. However, historic strong and consistent GDP growth is now under pressure from external and internal prevailing market forces. The supply of grain in Nigeria is far in excess of 25m MT demand per annum. The silos complexes will be better utilized for efficient grain reserve...

[Read more](#)

PROJECTS



Projects by Stage, Sector and State



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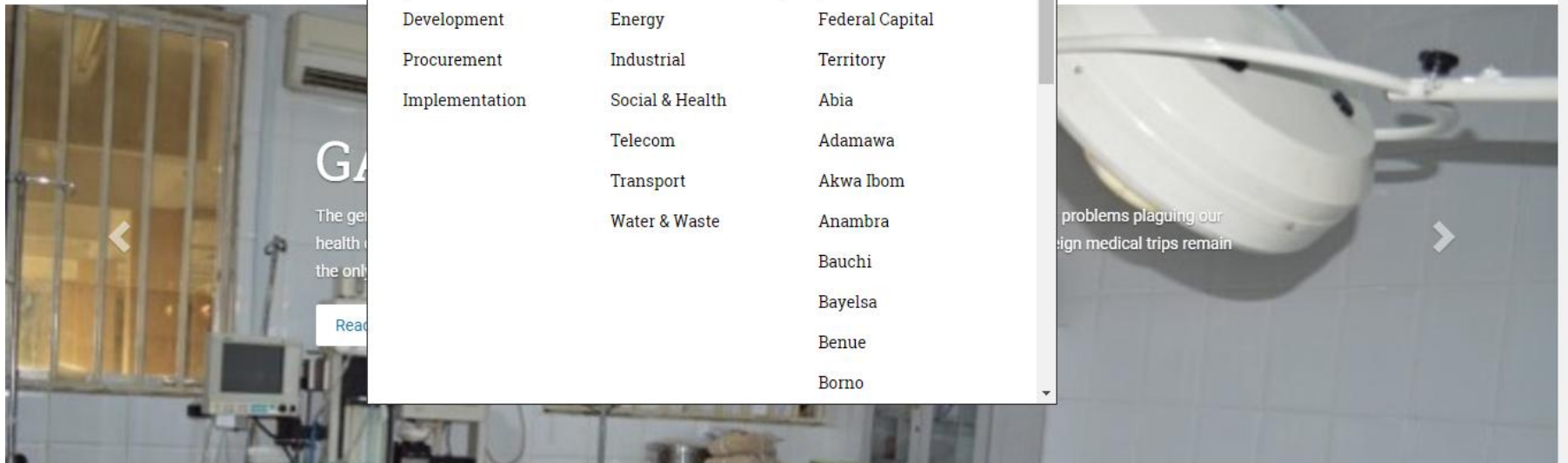
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HOME PROJECTS ANNOUNCEMENTS CONTACT

STAGE	SECTOR	STATE
Development	Energy	Federal Capital
Procurement	Industrial	Territory
Implementation	Social & Health	Abia
	Telecom	Adamawa
	Transport	Akwa Ibom
	Water & Waste	Anambra
		Bauchi
		Bayelsa
	Benue	
	Borno	



PROJECTS

ppp.icrc.gov.ng/#

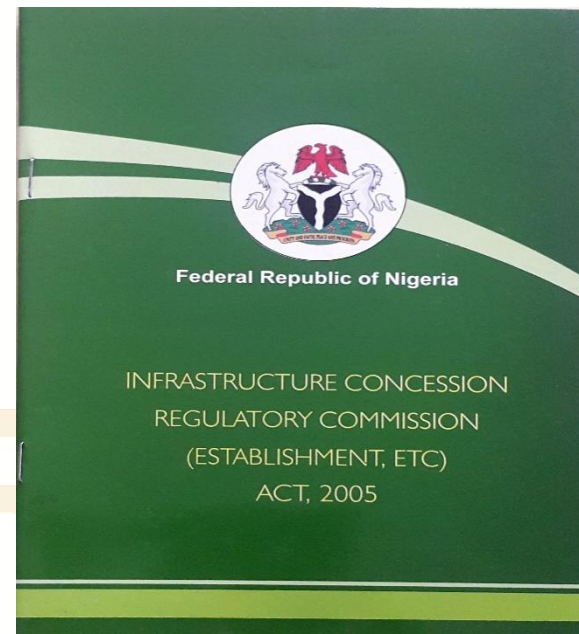
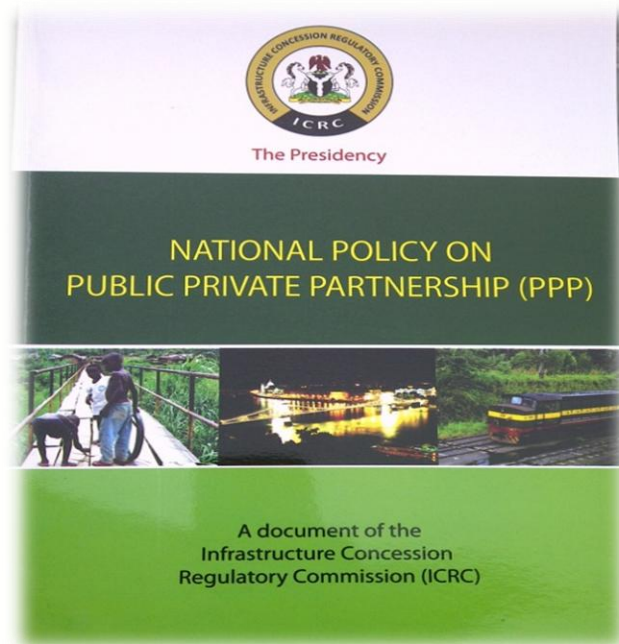
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Nigeria's Legal and Regulatory Framework for PPPs

Nigeria's PPP Framework



- The Infrastructure Concession Regulatory Commission (Establishment, etc.) Act 2005.
- National Policy on PPP (N4P)
- WWW.ICRC.GOV.NG – TO DOWNLOAD



PPP LIFECYCLE in line with National Policy



The Presidency

NATIONAL POLICY ON
PUBLIC PRIVATE PARTNERSHIP (PPP)



A document of the
Infrastructure Concession
Regulatory Commission (ICRC)

Preliminaries

- *Project Identification*
- *Project Prioritization*
- *Project Selection*

Development Phase

Procurement Phase

Implementation Phase

**TRANSACTION ADVISER
NEEDS ANALYSIS
PPP OPTIONS APPRAISAL
VALUE FOR MONEY
AFFORDABILITY
SUSTAINABILITY
PRELIM RISK MATRIX
VIABILITY/BANKABILITY
VGF
OBC
OBC APPROVAL BY FEC**

**TRANSACTION ADVISER
EoI/RFQ Phase AND RFP
BIDDING
BIDDERS CONFERENCE
BID EVALUATION
VALUE FOR MONEY TEST
PREFERRED BIDDER
FULL BUSINESS CASE
BY FEC**

**INDEPENDENT ENGINEER
MONITOR DESIGN AND
CONSTRUCTION
COMMISSIONING TEST
VERIFY OUTPUT
REQUIREMENTS
CONTRACT MANAGEMENT**

**PREPARING AND IMPLEMENTING EFFICIENT
AND EFFECTIVE PPP TRANSACTIONS**

PPP Pipeline Extract

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Rail, Aviation and FCT - Opportunities



- NRC Narrow Guage
- New Standard Guage Lines
- Abuja Light Rail Lots 1A and 3
- Bus Rapid Transit for Cities
- Lagos, Abuja, Kano and Port Harcourt International Airports
- Aircraft MRO Facility

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Ports and ICDs - Opportunities



- Kirikiri Port Lighter Terminal I & II, Lagos.
- Ibom and Bakassi Deepwater Ports
- Badagry Deep Sea Port
- Ontisha Inland Container Depot (ICD), Anambra State
- Asaba Container Freight Station (CFS), Delta State
- Nnewi Inland Container Depot, Anambra State
- Gombe CFS, Gombe State
- Dagbolu Inland Container Depot, Osun State
- Lolo Inland Container Depot, Kebbi State

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Energy - PPP Opportunities



- Gurara I Hydro Power Plant (30 MW), Kaduna State
- Gurara II Hydro Power Plant (300 MW), Niger State
- Dasin Hausa Dam, Adamawa State
- Small and Medium Dams

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Health Sector PPP Opportunities



- Abuja Medical City and Abuja Medical Mall
- Warehouse in a Box
- Phase III Teaching Hospital Rehabilitation – covering 7 Teaching Hospitals
- Co-location Initiatives (Diagnostics, Radiology etc)

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Other Opportunities



- 23 Industrial Development Clusters
- National Trade and International Business Centre
- National Stadium Lagos
- National Stadium Abuja Athletes Hostel
- Marina Water Front Development Lagos
- Gurara I Irrigation
- 33 Silo Complex
- Irrigation and Fish Farming Complexes Across the Country

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PPP Proj. Prep. Ecosystem



- Integrated Planning Critical to PPP able projects identification
- Data Critical to Project Preparation and Risk Allocation – Traffic etc
- Project Development Funding
- Competent Public Sector – CP3P Training
- PPP Cells and Units in MDAs
- Standardized Approach to Project Preparation – SOURCE
- Standardization Efforts (Business Case, Model Contracts etc)
- Role of DFIs and Learning from others

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INFRASTRUCTURE CONCESSION REGULATORY COMMISSION

Plot 1270 Ayangba Street, Near FCDA Headquarters,

Area 11, Garki, Abuja – Federal Capital City.

Phone: +234 9-4604900, E-mail: info@icrc.gov.ng

Website: www.icrc.gov.ng